

Date: August 3, 2011

Rita Mannarino

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SAULT STE. MARIE, ONTARIO P6A 5N7

Rita + Sandra to Neview contract & Cleaning. Expectations

June 15/12

Re:

To:

Janitorial Service Pricing for Algoma Nurse Practitioner-Led Clinic

To provide all labour, equipment and cleaning materials for the following services:

Project Work:

Floor Maintenance

Strip and wax twice a year @ \$ 925.00 = \$ 1,850.00 50 ring + Fall.

Floor spray buffing 10 times a year @ \$ 62.00 = \$ 620.00

Price - \$ 2,470.00/year plus HST

Window Cleaning

Interior: 2 times a year @ 34.00 = \$ 68.00

Algoma Nurse Practitioner-Led Clinic

Exterior: 4 times a year @ 34.00 = \$ 136.00

Price - \$ 204.00/year plus HST

Carpet Cleaning

Van mount system including disinfecting - 2 times a year @ \$ 69.00 Spring / Fall.

Price - \$ 138.00/year + HST

Other Project Tasks:

Contents spring clean/sanitize High Dusting ONa a month in sections. Walls, vents and diffusers Light cleaning

Price - \$ 487.00/year + HST

Total Project Work

\$ 3,299.00/year plus HST

Regular Daily Cleaning:

- 5 days per week
- 3 hours per night summer
- 3.5 hours per night winter

Price - \$ 15,750.00/year + HST

Included with our pricing:

- a). Labour
- b). Payroll taxes/WSIB/Insurance etc.
- c). Equipment supplied
- d). Materials
- e). Profit

TOTAL YEARLY JANITORIAL COSTS

PRICE \$ 19,049.00 + HST

TOTAL MONTHLY JANITORIAL COSTS

PRICE \$ 1,587.42 + HST

Items covered by facility:

- 1. Dumpster supply/Recycle/Bio hazard
- 2. Supply of paper towels/garbage bags/toilet paper/hand soap
- 3. Dispensers for above
- 4. Matting

Thank you for the opportunity to provide this estimate for your custodial needs. If you require further information please contact me at (705) 949-4944 or email at final_touch@shaw.ca

Sincerely,

Rod Goodall

General Manager

Final Touch Maintenance Services

Rod Goodall

RG/rm

Daily Services Include:

Floors: Swept/washed and sanitized, shop vac edges as needed.

Garbages: Emptied and relined as needed, full bags removed to dumpster.

Carpets and runner mats: Vacuumed and minor spot removal

Glass/Glazing: Spot cleaned

Rest rooms: Clean and sanitizing of sinks/counters/toilets/urinals/partitions/contact points etc. Remove garbage, restock paper and soap dispensers.

Exam rooms: Clean and sanitize furniture/sinks/counters/tables/contact points etc.

Office and Boardrooms: Dusting all furniture/damp wipe and sanitize as needed (minimal weekly). Remove garbage.

Recommendations and notes:

1. We recommend an initial top to bottom clean and disinfecting/wipe down of all contents including furniture and some structural, and the patient exam area.

- 2. We recommend the application of a minimal 3 or more coats of high solid wax to:
 - a). Add visual appearance.
 - b). Add to the protection of owner investment.
 - c). Improve clean ability and optimal cleanliness.
- 3. We can provide discounted pricing for the supply of paper products and garbage bags if desired. We'll maintain an inventory system for the clinic regardless.